

contractor

THE MONTHLY PUBLICATION OF THE BUILDING CONTRACTORS ASSOCIATION OF SOUTHWESTERN IDAHO

"Every man owes part of his time and money to the business or industry to which he is engaged. No man has a moral right to withhold his support from an organization that is striving to improve conditions within his sphere."

- Theodore Roosevelt -

Associate ~~OF THE MONTH~~



Joe Brush
Mountain Land Design

See page 6

Spike of the Month



Cody Weight
Solitude Homes

See page 7 for Spike list

BCASWI General Membership Meeting



PARADE of HOMES 2017 Banquet

Thursday, April 27, 2017

The Riverside Hotel

5:30 p.m. - Reception, 6:30 p.m. - Dinner

Reservations and payment required by April 21st.
NO SHOWS WILL BE CHARGED.

See page 9 for a reservation form or call 377-3550.

BCASWI MEMBERS ONLY EVENT

GOVERNMENT AFFAIRS

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**HOME APPRAISALS TO
INCLUDE HERS SCORES**

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**TRUMP BUDGET PROPOSES
\$6 BILLION CUT TO HUD**

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**BUILDERS RANK
MOST/LEAST POPULAR
GREEN PRACTICES**

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BOARD OF DIRECTORS

EXECUTIVE COMMITTEE OFFICERS

Juston Hall, President '16-17'
Craig Hammett, RMB, First VP 17'-18'
Dan Richter, VP/Secretary '17-18'
Patrick R. Minegar, Associate VP
Jason Peery, VP/Treasurer '16-17'
Joe Atalla, RMB, Immediate Past President
Steve Weeks, Immediate Past Treasurer
Dennis Schaffner, RMB, Member at Large

BUILDER DIRECTORS

Heather Echevarria '16-17'
Dan Foutz '17-18'
Rod Givens '17-18'
Jon Hastings, RMB, '16-17'
Abram Neider '16-17'

ASSOCIATE DIRECTORS

Bud Browne '16-17'
Amy Hawkins '17-18'
Barb McDermott '17-18'
Mark Wilkins '16-17'

ACTIVE LIFE DIRECTORS

Todd Amyx, RMB
Bob Barnes, Jr.
Chris Conner, RMB
Tracy Dixon
Zach Evans
Steve Martinez, RMB
Ted Martinez
Ted Mason
Chuck Miller
Patrick R. Minegar
Dave Mortensen
Kent Mortensen
Dennis Schaffner,
RMB
John Seidl
Burt Smith
Eric Smith
Wayne Stacy

Jeff Thompson, RMB

Larry Van Hees
Steve Weeks
Ron Whitney
Dave Yorgason
Jon Yorgason

LIFE DIRECTORS

Ray Behrman
Keith Borup
Bill Davis
Marie Hanson
Terry Heffner
Jerry Nemecc
Dwayne Speegle
Dale Sullivan
Frank Varriale
Ray Westmoreland
Ramon Yorgason



President's Perspective

by Juston Hall, Creekside Custom Homes

Hello all,

Well, we are all excited that the snow has stopped that we're able to continue with our building cycle in this crazy winter of 2017. As a Building Contractors Association we are getting ready to host this month one of the best Parade of Homes that we've had in recent years. We wish all those that are involved with the current Parade of Home production of the homes, the representatives of the real estate companies and the developers and all the subcontractors that have been working non-stop this crazy winter; we wish them well to be able to get the Parade's ready prior to the Parade starting date. We will all need it.

We here at the BCA are excited to see that mother nature is cooperating with us now. The sun is coming out, the grass is turning green, the flowers are getting ready to bud on most of the trees. I think that it is important to prepare our association and our members as we gear up for the Parade of Homes season which is going to start at the end of the month. We sincerely wish everybody well getting their homes ready in a timely manner. Mark your calendar now for the end of April, we have our Parade of Homes banquet on the 27th of April, please come and join us. Remember that the parade starts the 29th of April and goes through May 14th.

I'm also excited about our membership we are closing in on the 400 member mark. We should by the end of April or first part of May, be able to hit our goal of 400 members. I want to personally thank all those that have joined our organization over the last few months. We want to welcome all the new members to our organization and let them know that we work diligently to make each BCA member's life a little easier and to expand our association in this beautiful Valley where we live and play.

In conclusion I want to continue to work together to bring in new members and continue strengthening the current members that we have so that we can all better our industry.

Thank you for your continued support,
Juston Hall

BCA Executive Overview

by Frankie Hickman-Rice, Executive Vice-President

BCASWI Member Advantage at a Glance

Now that you've made the decision to be a member of the Building Contractors Association of Southwestern Idaho and if you didn't know it already, the first chore of the BCASWI is to keep the housing industry healthy and to keep housing within reach of all Americans. BUT, look what else you have just been given access to. All of these are member advantages and at least one of them will fit your "I need it now" moment.

1. Houzz – Join over 25,000 NAHB member companies and get free access to Houzz Concierge Service, special discounts on local advertising programs, and up to 10% off Houzz Shop products. Learn more at www.houzz.com/NAHBmembers or call 800-640-8061.

2. FCA US LLC - A \$500 cash allowance for members, employees and household family members. This offer is good toward many new models in the Chrysler, Dodge, Jeep®, Ram or FIAT® vehicle lineup and is stackable with most current local or national incentives. Visit www.nahb.org/fca to learn more.

3. Lowe's - Visit www.LowesForPros.com/NAHB or call 877-435-2440 and register to save 2% on your Lowe's Accounts Receivable (LAR) or Lowe's Business Accounts (LBA) purchases and free delivery on purchases over \$500. Save an additional 5% every day at the store when you mention the 5% at time of purchase and when using your LAR or LBA.

4. General Motors – Enjoy a Private Offer of \$250, \$500 or \$1,000 on many Chevrolet, Buick and GMC vehicles. Other offers may be available for even more savings. Visit www.nahb.org/gm to learn more.

5. UPS Savings Program & YRC Freight - UPS discounts of up to 36% on a broad portfolio of shipping services. Savings of at least 70% on less-than-truckload shipments 150 lbs. or more with UPS Freight and YRC Freight. Visit www.1800members.com/NAHB or call 1-800-MEMBERS (800-636-2377) for more information.

6. GEICO - Exclusive NAHB discounts for members on auto insurance. Visit www.geico.com/disc/nahb or call 800-368-2734. Mention NAHB for auto, homeowners, and commercial auto quotes.

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A Look Ahead May

Members Only Meetings - For membership information call 208-377-3550.

- 3 Public Relations Committee, 10 a.m., BCA
- 8 Membership Committee & Spike, Noon BCA, RSVP for lunch.
- 9 Builders-Codes Council/Developers Council/Government Affairs, 3 p.m., BCA
- 10 Associates Council, Noon, BCA, RSVP for lunch.
- 11 Marketing & Sales for Building Professionals Class, 8-5, BCA
- 16 Executive Committee, 11:30 a.m.
- 17 Sales & Marketing Council, Noon, BCA - RSVP for lunch
- 18 Board of Directors, 4 p.m., BCA

All dates, times and locations are subject to change. Please call for confirmation - 208-377-3550.

BCASWI ASSOCIATION STAFF

Frankie Hickman-Rice,
Executive Vice-President

Autumn Gestrin-Blume,
Communications Projects Director

Heather Hooglander, Membership Director

Emily Covington, Receptionist



Membership The Foundation

Heather Hooglander,
BCASWI Membership Director

April is here and spring is in the air! I have to honestly say, I have never been so glad to say “Adios” to winter! We can all move forward with outdoor planning. Longer day light hours, always makes me smile.

The BCASWI Sales & Marketing Council is now accepting scholarship applications. Yes! There are scholarships available to any local BCASWI member company, or its employee and their immediate family members. For more information about the criteria, deadline, etc., please visit our website or contact Heather, Hsciola@heritagewifi.com to receive an application today!

Are you interested in taking the “Built to Sell: The Partnership of Market and Design” Sales & Marketing Course? This is being held at the BCASWI office on Wednesday, April 19th, from 8:00am -5:00pm. This course will equip you with a comprehensive, market driven residential development plan that helps you pick the right site, identify your probable purchasers and design communities and homes that they will want to buy. This course has been approved for 6.5 hours of Realtor Continuing Education Credit by the Idaho Real Estate Commission. Registrations are available on our website,

or contact the BCASWI office, 208-377-3550.

Next up for April is everyone’s favorite, SAM Tram! (Parade of Homes bus tour). If you would like to come and tour the 40 Parade homes before they open to the general public, you will want to come “roll” with us. There will be one bus on each day, April 26th and April 27th, touring a portion of the homes on the first day and the remaining homes on the second day. Your ride will include breakfast at Oregon Tile & Marble (this is where you will park your vehicle, board the bus and depart), trivia, games, and raffle prizes, lunch, networking opportunities and memory building with members. There are only 50 seats available each day, so it is first come first served. All passengers will need to pay in advance. Some of the net proceeds will go to the Sales & Marketing scholarship fund. This is for BCASWI members only. Also, just as a reminder, your attendance is important to us as a member. Please remember to be respectful and mindful of other members and passengers on the bus. Your company is counting on you to represent them well. If the rules of etiquette are not followed, you can be asked to leave.

Lastly, you can’t miss the 2017 Parade of Homes banquet. This is being held Thursday, April 27th at the Riverside Hotel. Reservations in advance are a must! This event typically sells out quickly. Registrations are available on the BCASWI website, or you may also contact Emily at: reception@heritagewifi.com.

That’s all that is “hopping” for the month of April. Have a Happy Easter and a wonderful month!

New Membership and Renewals

The BCASWI wishes to thank the following new member companies and membership renewal companies. “Without Your Membership, We’d Be Lost!” If you have comments regarding any of these memberships, please direct them in writing to the Membership Committee, 6206 N. Discovery Way, Suite A, Boise, ID 83713. (Per the By-Laws, Art. 1, Sec. 2)

For a full list of members please go to the Classified Directory on our website at bcaswi.org.

NEW MEMBERS

AMERICAN PACIFIC MORTGAGE
RYAN TUGGLE

CRITERION LAND MGT.
RANDY CLARNO

DESIGN VIM
HAILIE THOMAS

ERIC PEDERSEN PHOTOGRAPHY
ERIC PEDERSEN

G&B REDI MIX
JOHN CRAGIN

GUTTER DONE LLC
ANDREW ECHAVARRIA

JUDITH BALIS INTERIORS
JUDITH BALIS

PFISTER FAUCETS
MATT HEDLUND

POWERS TOLMAN FARLEY PLLC
JAMES THOMSON II

ROSE MASONRY CONSTRUCTION LLC
STEPHEN CLOW

WALL TO WALL STONE CORP
TROY COOPER



FIRST AMERICAN TITLE CO.
CHAD SMITH

JIM'S APPLIANCE & FURNITURE
MARSHALL GRAY

ATKINSON'S MIRROR & GLASS
DAN ATKINSON



K.D. ROOFING, INC.
JUSTIN DOTY

KEVIN HOWELL CONSTRUCTION
KEVIN HOWELL

WOODHOUSE GROUP
ORSON WOODHOUSE



MALLON CONSTRUCTION, INC.
TRUDY MALLON

NORTHERN CONSTRUCTION, LLC
GARY OR TAMMY SCHACHER

MAJESTIC FLOORING & DESIGN
ROD BRADLEY

TRADITION CUSTOM HOMES
SPENCER KOFOED

TIM AUSTIN CONSTRUCTION, LLC
TIM AUSTIN

SYRINGA CONSTRUCTION, LLC
STEVEN HANSON

THE REAL ESTATE SHOP, LLC
LINDA IPAYE

CONTEMPO TILE
BRIAN DITTO

ROTH DISTRIBUTING
PEGGY DEFFENBAUGH

TODD CAMPBELL CUSTOM HOMES
TODD CAMPBELL



WOOD BROTHERS TRUCKING
DARREN WOOD

MANSIONS AND MAKEOVERS LLC
MIKE WALKER

CUSTOM MIRROR & GLASS
PETE ROSSI

SILVERHAWK REALTY
BRENDA KOLSEN

DC ELECTRICAL SOLUTIONS LLC
CHARLES DAVIS

DILLABAUGH'S FLOORING AMERICA
CASEY DILLABAUGH

COLLINS TRUWOOD SIDING & TRIM
BILL MOYER

CHRISTENSEN HOMES
CHAD CHRISTENSEN

NATIVE BUILDERS LLC
BRAYDEN SIELAFF

**DISASTER RESPONSE TEAM BY
ULTRA CLEAN**
MARK ANDERSON

TRIDENT HOMES LLC
TRACY SKIDMORE

WOYAK & COMPANY REALTY
CINDY WOYAK

WASHINGTON TRUST BANK
SANDRA MAJORS

T & R MASONRY LLC
TIMOTHY FELLIN

UPCOMING EDUCATION OPPORTUNITY

Marketing & Sales for Building
Professionals
Thursday, May 11, 2017
8 a.m. - 5 p.m

To Register please contact Heather Hooglander at 377-3550.

Associate of the Month

Joe Brush, Mountain Land Design

Joe Brush is the NEW Branch Manager at Mountain Land Design in Boise. MLD is a growing multi-million company with branches in Salt Lake City, Provo, Jackson, and now, its recently opened showroom in Boise. Joe's strong background in management, plus his knowledge in installation, and interest in the building industry was a perfect fit to coordinate the build and management of the new million dollar state of the art, one of a kind kitchen showroom in Boise. Joe believes that treating everyone with care and listening to their needs helps the selection process go smoothly. Our customers deserve professional and personal attention while selecting their appliances.

Joe's goal is to invite the building and design community to utilize MLD's showroom as a premier resource of innovative ideas for designers and professionals. We encourage visits to our showroom for

appliances of course, and for creating modern design ideas coordinating the whole kitchen. Builders and designers who wish to be inspired by visiting a working showroom are welcomed to drop by.

Joe grew up on a farm in Ashton, ID., spent a couple years in Chicago, and then graduated from Brigham Young University. Prior to his management position at MLD, Joe spent 13 years managing a growing family appliance business in Park City, Ut. He's excited to be back in Idaho and looking forward to new opportunities.

When not at the showroom, Joe and his lovely and charming wife Katrina stay active with 4 energy filled and sports minded children, while staying 10 digits close to 2 more in college.

MLD showroom is now open at 627 N. Dupont Avenue, Boise. Please feel free to contact Joe at MLD 208-258-2479, or 208-809-0973 or via email at jbrush@mountainlanddesign.com.

BCASWI FEATURED TRADES OF THE MONTH

TRADE:

Architecture & Design:

Builder's Risk Insurance:

Utilities:

Portable Restrooms:

MEMBER COMPANY:

AD Residential Design And Drafting
Architecture NW, P.A.
Draftech
Lifestyle Home Design & Construction Management
Trey Hoff Architecture

Fuhriman Insurance Agency Inc.
Higgins & Ruthledge Insurance, Inc.
Paynewest Insurance
Pinnacle Surety Services
Three Rivers Insurance

Idaho Power Company
Intermountain Gas Company
SUEZ

A Company Portable Restrooms, Inc.
PortaPros

Each month the Membership Committee randomly draws BCASWI trades to list and feature on a board in the BCA conference room and in the newsletter. The goal is to show members who they can do business with as well as encourage signing up members used but not showing under the trade. For questions contact Heather Hooglander - 208-377-3550.



<i>Status</i>	<i>Name</i>	<i>Members</i>	
STATESMAN SPIKE - 500	Larry Van Hees	613.0	
	Jerry Nemeč	584.0	
SUPER SPIKES - 250	Dave Mortensen	282.5	
	Ted Martinez	266.5	
	Steve Martinez	263.5	
	Chuck Miller	258.5	
ROYAL SPIKES - 150	Chris Conner	211.25	
	Todd Amyx	209.0	
	Bob Barnes Jr.	191.0	
	Burt Smith	189.0	
	Kent Mortensen	175.5	
	John Seidl	164.0	
	Pat Minegar	156.0	
RED SPIKES - 100	Jeni Sexton	142.0	
	Frank Varriale	126.0	
	Wayne Stacy	124.75	
	Bill Davis	119.0	
	Juston Hall	119.0	
	Ron Whitney	117.0	
	Tracy Dixon	115.5	
	Dave Yorgason	115.5	
	Marie Hanson	111.0	
	GREEN SPIKES - 50	Dale Sullivan	97.0
Dennis Schaffner		91.0	
Billy Mahan		81.5	
Eric Smith		74.5	
Bob Barnes Sr.		69.25	
Zach Evans		60.0	
Vicki White		60.0	
Sarah Seidl		58.5	
Milford Terrell		57.5	
Eric Stunz		57.0	
Ramon Yorgason		52.5	
LIFE SPIKES - 25		Steve Weeks	45.5
	Ray Rice	45.25	
	Dale Conrad	42.5	
	Craig Groves	39.0	
	Russ VanWagenen	36.0	
	Ted Mason	33.0	
	Erick Wadsworth	32.0	
	Dwayne Speegle	31.5	
	Dick Lierz	31.0	
	Jake Centers	29.25	
	Joe Atalla	27.5	
	Bud Fisher	26.0	
	BLUE SPIKES - 6	Jon Hastings	23.0
		Trey Langford	22.5
		Jeff Thompson	21.0

**BLUE SPIKES - 6
(continued)**

Cade Coltrin	20.0
Cody Weight	13.0
Karen Ellis	11.5
Thomas Coleman	11.0
Craig Hammett	10.5
Matt Knickrehm	10.5
Dan Richter	10.5
Barb McDermott	10.25
Reata Conner	10.0
Mike LaRue	10.0
Tammy Schacher	9.5
Clay Boyce	8.0
Steve Edwards	8.0
Jason Peery	7.5
Jon Yorgason	7.5
Shaun Urwin	7.0
Mark Wilkins	7.0
Daniel Cullip	6.5
Jeff Martell	6.5
Bud Browne	6.0
Heather Echeverria	6.0
Don Flynn	6.0
Rod Givens	6.0
Lars Hansen	6.0
Kevin Howell	6.0

Candidates

Spike candidates are called "Tacks." Tacks must earn 6 credits to become a "Spike"

4.5 - 5.5 Credits

Dan Clark
Eric Evan
Steven Hanson
Tammy Lanore
Rob Pearce
Alicia Rodman
Stephen Sengelmann

3 - 4.0 Credits

Kevin Amar
Corey Barton
Mike Brown
Robert Bruno
Todd Campbell
Nate Fehrenbacher
Dan Foutz
Matthew Gardner
Spencer Kofoed
Christine Langhorst

Tim Mallon
Trudy Mallon
PJ Nava
Abram Neider
Don Newell
Lance Snyder
Ingo Stroup
Marvin Ward
Ray Westmoreland
David Wipper

1.5 - 2.5 Credits

Martin Artis
Dennis Baker
Brent Belveal
Alan Berman
Chad Christensen
Peggy Deffenbaugh
Corey Elitharp
John Flaherty
Bryant Forrester
Rick Garret
Tyler Gustafson
Don Hubble
Justin Hubble
Justin Mai

Brian Morkid
Stan Ray
Clint Rogers
Tracy Skidmore
Christal Smith
Jake Tunison
Steve Warren
Roger Wilson
Darren Wood

.5 - 1.0 Credits

Josh Anderson
Kami Brant
Dave Buich
Dave Evans
Terri Harvey
Greg Johnson
Jason Lloyd
Sandra Majors
Jason Martin
Jason Ramsey
Chad Smith
Janet Smith
Ival Turner

According to the rules of the Spike Club program to become a Spike member, an individual must sign up 6 new members - which earns 6 Spike Credits - within two consecutive years. To retain that Spike status a minimum of one new member - which earns 1 credit (new or retention) - must be earned each year until a total of 25 credits have been earned - which triggers Life Spike status. For individuals that do not earn 6 credits by December of their second year of recruiting, all credits from the first year are forfeited.

Builder, Developer, Government Affairs Committee Report

Meets the second Tuesday of every month at 3pm

Most Current Reports from Participating Jurisdictions:

Boise City Building Department: Boise City reported 54 single family permits and (1) duplex and (4) four-plex's and (1) six-plex. A new inspector was hired for SE Boise, Harris Ranch area. They have hired an Erosion Control Program person whose name is Melissa and she is being mentored by Andie Long.

Ada County Highway District: ACHD is on track for 16M for the year. There were 183 Development Plan submittals in January and February. The Stormwater policy changes are being reviewed.

Ada County Building Department: For permits pulled: the county has 41 single family; 48 mechanicals and 16 detached. February Plat review: 7 submitted 8 days review time; 14 resubmitted and 2 days review time. The number by city: Meridian 11 plats 346 lots, Eagle 0; Kuna 1 plat and 13 lots; Boise 6 plats and 112 lots; Ada County 2 plats and 37 lots. Total reported as 508 lots.

Eagle Building Department: For permits pulled reporting 54 single family in February; 2 multifamily currently under construction (18 building 250 units and a clubhouse and a senior living building)

Meridian Building Department: Meridian city reports single family with 130 single family; commercial and mechanical are staying consistent while multi-family bounces around with February showing 84 doors. Other topics discussed included the hiring of a new permit technician; in the field there is being allowed some flex for inspectors on small changes – it will be the inspectors call.

Star Building Department: filed report from Cathy Ward

Month	2017	2016	2015	2014
January	15	10	8	24
February	42	17	20	17

Division of Building Safety: JFAC approved funding the building codes going on line. The timing is probably after the first of July and more than likely a launch in the 2017 Fall.

Market Report:

New Construction median sales price is up this month, \$340,000 reflecting a 13% increase over last year this time. Affordability of the median price is a 29% which is up from last year at this time according to F/M and Fr/M. Inventory is down (766) over last month (816). Rolling average of sales is up over last month. Pending sales are up to 561 compared to 496 last month.

Meridian UDC Planning Code Amendments:

Comments are being requested and if anyone has comments they can forward them to Dave. This is regarding the accessory uses and home occupation.

A motion passed to recommend to the board that the BCA have no opposition to the code amendments.

ACHD Plan Reviews: After discussion ended:

A motion passed to recommend a letter be written to the ACHD Commissioners and to the Director expressing that industry strongly encourages them to add staffing to the Plan Review department. It is urgently needed.

State Building Code update: being closely monitored Last Code Collaborative meeting discussed 1) 2015 IRC as an alternative code (opposed) and 2) Tiny Homes as an appendix to the code (support concept, still evaluating). Tiny Homes code is only for homes on foundation at this time. Next Code Collaborative meeting is proposed in May and will discuss the group's goals for future Idaho State Energy Code in preparation to review the 2018 Energy code after it is published in August/September this year.

ACHD Storm Water Policy changes: It has been brought to industry's attention that ACHD is working at trying to find a way to treat phosphorus in storm water to meet its current EPA permit. So, for seepage beds ACHD is proposing adding iron amendments. There is no reason yet for the BCA to provide a formal position.

BCASWI General Membership Meeting



PARADE of HOMES 2017 Banquet

Thursday, April 27, 2017

The Riverside Hotel

5:30 p.m. - Reception, 6:30 p.m. - Dinner

\$55 per person by April 21st

\$65 PER PERSON AFTER APRIL 21ST DEADLINE

Reservations and payment Required.

Limited Seating Available.

24 hour cancellation notice required - 377-3550.

No Shows will be charged.

MEMBERS ONLY EVENT

“A Tradition of Building Excellence for Over 60 Years”

Reservations

1. Please be prepared to give the following information:

• Name and menu selection of each person.

(Tri-Tip, Smoked Pork Loin or Spaghetti Squash w/red sauce)

• **ALL PAYMENTS REQUIRED IN ADVANCE**

2. Assigned Seating. Tables of 10 may be reserved.

3. \$55 per person by 4/21/17 - \$65 per person after 4/21/17

4. Fax 377-3553 or e-mail reception@heritagewifi.com

Company: _____

Name and menu selection:

B=Tri-Tip P=Pork Loin V=Spaghetti Squash

- | | | | |
|-----------|---|---|---|
| 1. _____ | B | P | V |
| 2. _____ | B | P | V |
| 3. _____ | B | P | V |
| 4. _____ | B | P | V |
| 5. _____ | B | P | V |
| 6. _____ | B | P | V |
| 7. _____ | B | P | V |
| 8. _____ | B | P | V |
| 9. _____ | B | P | V |
| 10. _____ | B | P | V |

____ Check ____ Cash ____ Charge my Visa/MC/Discover

Card# _____ Exp. Date: _____ Vcode* _____

TOTAL: ____ Dinners = \$ _____

NO SHOWS WILL BE BILLED.

Signature: _____ Zip** _____

*3 digit # located on the backside of your credit card next to your signature. **Zip code of the address associated with this card.

Home Appraisals to Include HERS Scores

Provided by NAHB - Filed in Codes and Regulations,
Environmental on March 6, 2017

A new partnership between the Residential Energy Services Network (RESNET) and the Appraisal Institute plans to include Home Energy Rating System (HERS) scores in appraisals.

This will allow consumers to better gauge a home's energy efficiency. Builders may also be more encouraged to add high-performance features.

In this partnership, RESNET's database of HERS-rated homes will be available to the Appraisal Institute in states where the rating system is preva-

lent, such as Texas. The HERS score will be added as a green building certification, similar to the ICC-ASHRAE 700 National Green Building Standard.

The inclusion of the HERS score should help in the valuation of residential energy improvements. These enhancements are not always recognized in the appraisal process, and can be a hurdle to financing green features.

For additional information about NAHB green and sustainable building initiatives, contact Jaclyn Toole at 800-368-5242 x8225.

CONTINUED FROM PAGE 3

7. 2-10 Home Buyers Warranty - Visit www.2-10.com/NAHB or call 855-280-1328 to receive exclusive access to discounts on select products, including the Builder Backed Service Program and the systems and appliances warranty.

8. TSYS (formerly TransFirst) - Payment solutions with average savings of 16% per year. Web/mobile tools, credit card and eCheck processing and more. Free "Savings Analysis" call 800-613-0148 or visit www.tsyssassociation.com/NAHB.

9. Dell - Up to 30% off on all Dell computers. Call 800-757-8442 and Mention NAHB or visit www.dell.com/nahb.

10. Associated Petroleum Products (APP) - Earn \$0.015 for EVERY gallon purchased using the APP Fuel Card program. Visit www.associatedpetroleum.com/nahb to enroll or call 800-929-5243, Option 6 and mention NAHB.

11. Hertz - Up to 20% off on rental cars and FREE Gold Plus Rewards membership. Visit www.hertz.com/nahb, or call 800-654-2200 and use CDP# 51046.

12. Avis - Up to 25% off car rental base rates and FREE Avis Preferred Service membership at www.avis.com/nahb, or call 800-331-1212 and use

AWD code G572900.

13. Budget - Up to 25% off car rental base rates and FREE Budget Fastbreak at www.budget.com/nahb, or call 800-283-4387 and use BCD code Z536900.

14. Office Depot - 10% off all delivery orders. Free shipping on orders of \$50 or more. Call 800-274-2753 and mention NAHB.

15. G&K Services - Enjoy up to 20% guaranteed savings off standard pricing on uniforms, facility services, and direct purchase customized apparel. Visit www.eMemberBenefits.com/NAHB or call Your National Account Specialist at 713-967-6214 to request quote or free site assessment.

16. Omaha Steaks - Save 10%, in addition to any online specials. www.OSincentives.com/promo/nahb

17. Endless Vacation Rentals - 25% discount on over 200,000 vacation rentals worldwide. Call 877-367-6433 and mention NAHB at time of reservation or go to www.endlessvacationrentals.com/nahb.

18. Wyndham Hotel Group - 15% off at over 7,400 hotels. Call 877-670-7088 and mention ID 8000002688. Go to www.nahb.org/ma and click on the Wyndham logo to find out more.

19. FTD - 20% off floral arrangements and gifts at www.ftd.com/nahb or call 800-SEND-FTD use code 17421.

Trump Budget Proposes \$6 Billion Cut to HUD

Provided by NAHB - Filed in Capitol Hill on March 16, 2017

President Trump unveiled his fiscal 2018 budget plan today that proposes sharp increases to defense spending along with corresponding cuts to scores of non-defense discretionary programs.

Notably, the administration puts HUD's funding at \$40.7 billion, down \$6.2 billion or 13.2% from the \$46.9 billion in 2017.

It is important to note that this is the first step in the budget process. The president's budget is meant to

serve as a marker, but it is up to the Congress to write and submit a federal budget. Lawmakers are expected to take several months to go through the appropriations process, and the final budget approved by Congress is likely to be significantly different than the White House draft.

Nevertheless, the administration's budget will be debated by lawmakers. The White House budget would eliminate the Community Development Block Grant (CDBG) program, which provides communities with resources to address a wide range of urban renewal projects. The CDBG program received \$3 billion in funding for 2017.

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The budget would also eliminate the HOME Investment Partnership and Choice Neighborhoods programs.

HOME received \$950 million in funding for 2017. The program is the largest federal block grant to state and local governments designed exclusively to create affordable housing for low-income households. Many multifamily builders often use the HOME program to fund developments in conjunction with the Low Income Housing Tax Credit.

The proposed budget would provide \$130 million, an increase of \$20 million, for the mitigation of lead-based paint and other hazards.

The HUD budget lacked specific figures regarding Project Based Section 8 housing.

The budget also includes significant cuts to the Environmental Protection Agency, U.S. Army Corps of Engineers and the departments of Labor and Agriculture.

Again, this is the first salvo in what will be a long, drawn-out process. As lawmakers focus on budget deliberations in the coming weeks and months, NAHB will work aggressively to remove any provisions that will harm housing and push for elements that will help small businesses and the housing community.

For more information, contact Jessica Hall at 800-368-5242 x8253.

Builders Rank the Most, Least Popular Green Practices

Provided by NAHB - Filed in Business Management, Codes and Regulations, Environmental on March 13, 2017

You can hype a new home's hardwood floors and extra storage until you're blue in the face. But you won't get nearly the kind of foot traffic as those who tout a home's green features.

Home builders are becoming increasingly aware of that fact, which is evident in the results from an NAHB survey conducted last month when builders were asked which green products and practices they use.

At the top, low-e windows are commonly used by 95% of the builders. Others in the top 5 green products include high-efficiency HVAC systems (92%), programmable thermostats (88%), Energy Star-rated appliances (80%), and energy-efficient duct systems (78%).

Mark Konter, vice president of Konter Quality Homes in Savannah, Ga., participated in the builder survey and said he wasn't surprised at all by the results.

"We're seeing that in our market of move-up buyers,

there is strong demand for certain green products and practices, but only to a degree," Konter said. "Things like solar panels and on-demand water heaters are products we use on occasion, but generally only by request.

"The top half of this list of [green] products and practices have been pretty much the standard for us for several years. However, we haven't seen a big increase in consumer awareness of or demand for most of the practices in the bottom half of the list."

It's no coincidence that the results from January's builder survey closely mirror the results of a 2016 NAHB study on home buyer preferences: Three of the top five features buyers want are related to energy efficiency.

Between 87% and 90% of all buyers in the survey ranked having Energy Star-rated windows and appliances, and an Energy Star rating for the whole house as either highly desirable or essential elements for their next home.

To see a full list of most and least commonly used green products and practices, go to economist Paul Emrath's post in EyeOnHousing.

BCASWI Mission Statement and Goals

Statement

The Building Contractors Association of Southwestern Idaho is a nonprofit organization dedicated to promoting the responsible development of our community. Utilizing the collective strengths and talents of our members, we represent the American Dream politically, economically and professionally.

Mission Goals

- To be the respected voice of the building industry.
- To be the deciding factor in political, legislative and regulatory matters.
- To be the leader in protecting and enhancing the quality of life through effective stewardship of the land.
- To be the resource for members to enhance business opportunities.
- To be the leader in promoting partnerships with the community groups, related industries and governmental entities to accommodate an expanding economy.
- To provide educational opportunities for the professional advancement of its members.

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